



Are you looking to jump-start your career with one of the fastest-growing Biotechnology companies in Europe?

Business Development Specialist – Preclinical Research (m/w/d)

BIOMEX's world-class sales team is seeking a highly motivated and driven Business Development Specialist to join our team and help drive our growth in the human cell market. If you are comfortable being surrounded by incredibly smart and driven people who push you to be better and are looking for rapid career growth, this opportunity may be perfect for you.

As a Business Development Specialist, you will be trained to be a world-class professional able to identify new opportunities for the sales of products and services designed to support the development of new, potentially life-saving therapies at Pharma & Biotech companies. In this position, you will not only gain a unique experience in this exciting field, but you will also have a concrete impact on the life of patients worldwide.

If you are a motivated individual looking to achieve both your own goals and those of the company, consider joining the BIOMEX team. Apply now and be part of a team of motivated individuals working towards a common goal.

Your tasks in our team:

- Discovery, first contact and qualification of new national and international customers in preclinical Pharma & Biotech research as well as in process development for Cell & Gene Therapy.
- Travel to national and international customers, up to 50%
- Relationship building and follow-up on prospects and potential customers.
- First need identification and customer handover to the Project Management Team.
- Company representation and conferences, fairs, and exhibitions.

Your profile:

- Background in human biology, preferred BSc or MSc
- Communication talent with an open personality that fits into our family-like working atmosphere.
- Strong problem-solving skills and confident presentation skills.
- Very good written and oral English skills.
- Mother-tongue-level written and oral skills in one of the following languages: German, French, or Dutch.
- Experience in consultative sales as well as in establishing and expanding customer relationships in the life sciences sector would be advantageous.

We offer:

- A company pension plan
- Company sport facilities, discounted access to a gym, physiotherapy, and free drinks at our headquarters
- A dynamic work environment with plenty of development opportunities
- An attractive target achievement-based bonus plan
- An environment of respectful cooperation and open communication with shallow hierarchies, short decision-making paths, and a lot of freedom for independent work.

Are you ready for a new chapter in your career?

Then send your CV and motivation letter, including your salary expectations and earliest starting date as a PDF to jobs@biomex.de and become part of our company.



If you have any questions, you can also reach our HR department by phone at **+49 (0)6221 - 4166 266.**

**We look forward to
welcoming you!**